

**Fiscal Year 2018
July 1, 2018 - June 30, 2019
Annual Report**

for

**Lawrence Interdenominational Nutrition Kitchen, Inc.
(LINK)**

Lawrence, Kansas

<http://www.linklawrence.org>

Table of Contents

August 13, 2019

President's Annual Report	3
Coordinator's Annual Report	4
Treasurer's Annual Fiscal Report	5
Appendix	8

Income and Expense Summary

FY2019-2020 Budget

LINK Board of Directors Fiscal Year 2018-2019

Volunteers: LINK has wonderful volunteer groups. Without our long-standing church, civic, and businesses in our community who give time and resources to provide the food and cook the meals for our guests we would not have the ability to serve the community in the capacity we do. I want to thank each and every group for their service as we move into 2020.

Board of Directors: I want to personally thank our board members for all they do. We are pleased to welcome new members to the board Anne Emert, Amy Carlson and Jason Schmitz.

First Christian Church (FCC): We are grateful for the space to house LINK. FCC and LINK have a wonderful longstanding partnership. We are very thankful for all they do to help us with the building needs we are also grateful for the folks from FCC that help make up our board provide a monthly serving group.

Coordinators: As always we appreciate our wonderful coordinators Bonnie Reedy as the weekday coordinator and Darrell Vann as the weekend coordinator. We are also grateful for their partnership with our serving groups and our guests.

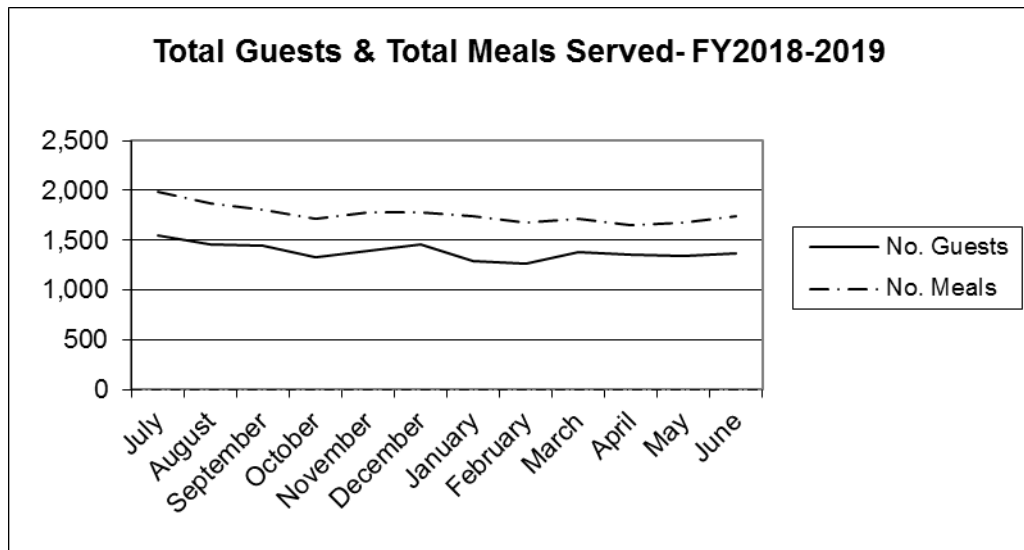
News: We have been blessed with financial and material donations that allow our guests and serving groups to have a wonderful experience at LINK. We were able to buy new chairs for our guests with a donation from Hallmark Cards and a grant from the Lawrence Rotary Club. We were also able to purchase a stove and we were also gifted a stove. We are so thankful for every donation we receive whether large or small.

Community: Everyone is welcome at LINK, there are no exclusions or financial protocol's to meet to be served a free meal. We are proud to continue to serve hot, home cooked food to anyone in the community. We pride ourselves in being a child-friendly environment. We also welcome singles and families alike.

As President I welcome the continued improvements that are taking place at LINK. I owe FCC, our serving groups, guests and board members a huge thank you for working tirelessly for the mission at LINK. My goal, and the goal of the board, is to continue to be a well-thought-of nonprofit that provides a clean, well-managed home for a great meal with friendly service. I welcome feedback as we move forward into 2020 and again thank you for your continued support of LINK.

Wendi Meisenheimer, President
LINK Board of Directors

Total Meals Served During Fiscal Year:			Total Meals Served Since LINK Began:	
	Guests	Meals	Guests	Meals
2004-2005			359,559	
2005-2006	28,826		388,385	
2006-2007	30,273		418,658	
2007-2008	28,814		447,472	
2008-2009	27,685	36,412	475,157	483,884
2009-2010	23,930	31,480	499,087	515,364
2010-2011	26,003	35,366	525,089	550,730
2011-2012	26,648	35,503	551,737	586,233
2012-2013	23,218	32,743	574,955	618,976
2013-2014	23,710	33,544	598,665	652,520
2014-2015	22,612	33,300	621,277	685,820
2015-2016	21,646	30,348	642,923	716,168
2016-2017	18,000	23,184	660,923	739,352
2017-2018	17,277	21,840	678,200	761,192
2018-2019	16,642	21,165	694,842	782,357



Bonnie Reedy, Coordinator

Lawrence Interdenominational Nutrition Kitchen, Inc (LINK) is a Kansas Not-for-Profit Corporation (Secretary of State’s Corporation Identification Number: 166-058-8) and tax-exempt Not-for-Profit corporation under the Federal Law 501(c)(3) operating in the basement of the First Christian Church, 1000 Kentucky, Lawrence, KS 66044 and is accessed through the north basement door. LINK’s telephone number is (785) 331-3663. The mailing address of LINK, Inc. is P.O. Box 442472, Lawrence Kansas 66044.

LINK holds: Federal Employment Identification Number 48-1071888, Kansas Department of Revenue Tax Account Number 036-481071888F01 (inception date: 07/01/2005) and Kansas Sales Tax Exemption Number KSH421DLFW (expiration date: 10/01/2020).

The purpose of LINK continues to be the provision of home-cooked, nutritious meals in a safe environment for the homeless, hungry, lonely, physically or mentally disabled, and low socioeconomic individuals at no cost to them. Diners are treated as guests and members of the LINK family.

Currently, LINK is supported by volunteers from approximately 45 religious organizations, businesses, and civic groups which provide and serve the food and contributions from many individuals, organizations and local businesses. LINK’s existence would be seriously jeopardized if it were not for the support and caring provided by the leaders and congregation of The First Christian Church, 1000 Kentucky Street, Lawrence Kansas.

LINK, Inc. has just completed its thirty fifth fiscal year of operation during which we experienced an estimated 3.68% decrease in the number of guests served, compared to the previous year. Total meals served during FY 2018 – 2019 were 21,840, a 3.09% decrease compared to the previous year.

LINK experienced a 7.3% decrease in total income compared to the previous year. This decrease resulted in \$5,301 decrease in reserves while total expenditures were \$2,159 unfavorable to budget. LINK continues to be financially healthy and ordinary income appears to be stabilizing. A synopsis of Fiscal Year 2018-2019 activity is show below in Table 1.

Table 1

		2017-2018		2018-2019	
	Net Assets (Start of Fiscal Year)		\$83,290		\$82,839
REVENUE	Cash Donations	18,957		18,665	
	Restricted Donations	200		2,560	
	Other Donations	53		0	
	Grants Received	12,750		9,250	
	Other Income	1,185		1,346	
	Interest Income	53		34	
	TOTAL REVENUE	\$33,198		\$31,855	
EXPENSES	Operating Expenses	29,013		30,900	
	Equipment & Furniture Purchases	2,361		2,773	
	Administrative Expenses	2,008		2,221	
	Fundraising Expense	267		189	
	TOTAL EXPENSE	\$33,649		36,083	
	NET REVENUE		-451		-4,228
	Net Assets (End of Fiscal Year)		\$82,839		\$78,611

Complete financial details are included in the Appendix of FY 2018-2019 Annual Report.

Total operating expenses of \$34,197 result in comparative cost per meal served as follows in Table 2.

Table 2

FISCAL YEAR	GUESTS SERVED	MEALS SERVED	OPERATING EXPENSES	COST PER MEAL
2018-2019	16,642	21,165	\$33,708 ⁺	\$1.59
2017-2018	17,277	21,840	\$33,649	\$1.54
2016-2017	18,000	23,184	\$33,293	\$1.44
2015-2016	21,646	30,348	\$31,163	\$1.03
2014-2015	22,612	33,300	\$29,795	\$0.90
2013-2014	23,710*	33,544	31,169	\$0.93
2012-2013	23,218*	32,743	28,787	\$0.89
2011-2012	26,648**	35,503	\$29,419	\$0.83
2010-2011	26,003	35,366	\$28,732	\$0.81
2009-2010	23,930	31,480	\$23,098	\$0.73

⁺ 2018-19 operating expenses do not include the purchase of chairs for \$2,375. Total expenses for the year were \$36,083.

* Only total meals served are counted in 2012-13 and 2013-14. Guest counts are estimated based on 1.41 meals per guest due to reduced size of serving trays..

** Only total meals served are counted in 2011-12. Guest counts are estimated based on 1.33 meals per guest.

Budget performance, during FY 2018-2019, is shown in Table 3.

Table 3

	Budget,\$ 2018-2019	Actual,\$ 2018-2019	\$ Variance
Administrative Expenses:			
Bank Service Charges	35	5	-30
Insurance	1,200	1,480	280
Fundraising	500	189	-311
PO Box Rent	85	92	7
Corporate Fees	40	40	0
Postage	60	52	-8
Telephone	528	524	-4
Miscellaneous	600	28	-572
Total Admin Expenses	3,048	2,410	-638
Operating Expenses:			
Rent	2,400	2,400	0
Food	3,500	5,245	1,745
Supplies	2,000	1,541	-459
Contract Services	16,100	15,600	-500
Payroll-Gross	5,876	6,114	238
Equipment & Furniture	500	2,773	2,273
Repairs	500	0	-500
Total Operating Expenses	30,876	33,673	2,797
Total Expenses	33,924	36,083	2,159

Comparison of FY 2019-2020 budget to previous FY budgets is shown in Table 4.

Table 4

	2019-2020	2018-2019	2017-2018	2016-2017	2015-2016
Bank Service Charges	5	35	35	25	0
Equipment	1,000	500	1,000	500	500
Food	5,750	3,500	3,500	3,500	4,000
Fundraising	500	500	500	0	750
Insurance	1,500	1,200	1,300	1,200	290
Rent	3,600	2,400	2,400	2,400	2,400
Miscellaneous	600	600	600	95	300
Payroll-Gross	6,245	5,876	5,150	5,206	21,490
PO Box Rental	95	85	80	80	82
Postage	60	60	55	100	150
Corporate Fees	40	40	40	40	40
Repairs	500	500	500	500	500
Contract Services	16,100	16,100	16,100	17,400	1,000
Supplies	2,000	2,000	2,000	3,125	3,200
Telephone	528	528	424	410	450
TOTAL	38,523	33,924	33,684	34,621	35,152

Roberta Renz, LINK Treasurer
 Paul Studebaker, Annual Report Editor,

APPENDIX

Lawrence Interdenominational Nutrition Kitchen, Inc.

Profit & Loss

July 1, 2018 through June 30, 2019

Revenue

Cash Donations	18,665
Restricted Donations	2,560
Grants	9,250
Interest Income	34
Other Income	1,346
Total Revenue	\$ 31,855

Expenses

Administrative Expenses:

Bank Service Charges	5
Insurance	1,480
Fundraising	189
PO Box Rental	92
Corporate Fees	40
Postage	52
Telephone	524
Miscellaneous Expense	28
Total Admin Expenses	2,410

Operating Expenses:

Rent	2,400
Food	5,245
Supplies	1,541
Contract Services	15,600
Gross Payroll	6,114
Equipment & Furniture	2,773
Equipment Repairs	0
Total Operating Expenses	33,673

Total Expense **\$ 36,083**

Net Income **\$ -4,228**

2019-2020 Budget		
EXPENSES		
Administrative Expenses		
	Bank Service Charges	5
	Insurance	1,500
	Fundraising	500
	PO Box Rental	95
	Corporate Fees	40
	Postage	60
	Telephone	528
	Miscellaneous Expense	600
Total Admin Expenses		3,328
Operating Expenses:		
	Rent	3,600
	Food	5,750
	Supplies	2,000
	Contract Services	16,100
	Gross Payroll	6,245
	Equipment & Furniture	1,000
	Equipment Repairs	500
Total Operating Expenses		35,195
TOTAL EXPENSES		\$ 38,523

2018-2019 LINK Officers

President	Vice-President	Recording Secretary
Wendi Meisenheimer 1378 N 550 Road Baldwin, KS 66006	Meredith Richey P. O. Box 291 Lawrence, KS 66044	Cheryl Hanback 22832 Hatchell Road Tonganoxie, KS 66086
Treasurer	Liaison Officer	
Roberta Renz 18096 21st Street Lawrence, KS 66044	Deb Engstrom 6201 W 22nd Court Lawrence, KS 66049	

2018-2019 LINK Board of Directors

First Christian Representative	Director	Director
Paul Studebaker 2709 Lawrence Ave Lawrence, KS 66047	Anne Emert Lawrence, KS	Amy Carlson 648 N 1000 Road Lawrence, KS 66047
Director	Director	Director
Jason Schmitz 823 Crawford Drive Lawrence, KS 66044	Chris Coleman 205 Arizona Lawrence, KS 66049	Sherri Binggeli Lawrence, KS